

I H E 18

Conferences

AUGUST

8-11' 2018

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CONFERENCE AGENDA



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IHE18 *Conferences*

Day One – Wednesday, August 8, 2018

Procurement Strategy for Hospitality Industry

Hospitality sector procurement covers roughly 30 to 35% of the total input costs of operations. Therefore, the job of purchase managers is to ensure that the contracts awarded and logistical arrangements made by hotels provide the best value proposition to their companies.

At the same time, purchase managers also have to:

- Ensure that Contracts are drafted, awarded and managed in line with best practices, and develop good relations with key suppliers;
- Lead the plans for how the funds are for purchases made from private, public, foreign and voluntary sectors;
- Provide professional advice and insight on markets, suppliers and other commercial options to help transform supplies;
- Encourage purchases from local firms and recognizing skills through our supply chain.

In achieving these objectives, purchase managers of today have to face some challenges and overcome them while structuring the “Purchase Strategy”, keep on reviewing it to meet the demand of our customers and partners.”



THE 18 Conferences

Day One – Wednesday, August 8, 2018

Session 1 : "Procurement Strategy for Hospitality Industry " by PPFI

3:00 PM-3:10 PM
Welcome Speech

Welcome Address

SPEAKER :
Mr. Amarjit Singh Ahuja,
Director - Procurement, Hotel Le Meridien New Delhi
and President & Founder, PPFI

3:10 PM-3:20 PM
Speech

PPFI and its Role in Educating the Purchase Fraternity

SPEAKER :
Mr. Ashok Bhatt,
Head - Purchase, Pullman-Novotel Aerocity New
Delhi and Senior Vice President & Founder, PPFI

3:20 PM-3:30 PM
Presentation

PPFI - Achievements and Forthcoming Events

SPEAKER :
Mr. Naresh Kumar,
General Manager, Lemon Tree Hotel Ltd. and Vice
President - Corporate Affairs, PPFI

3:30 PM-3:45 PM
Presentation

How to Ensure Better Coordination between HO.RE.CA Suppliers and Purchase Professionals

SPEAKER :
Ms. Jagruti Patel,
Material Manager, The Leela Palace New Delhi and
Vice President, PPFI



THE 18 Conferences

Day One – Wednesday, August 8, 2018

Session 1 : "Procurement Strategy for Hospitality Industry " by PPFi

3:45 PM-4:40 PM
Panel Discussion

Procurement Strategy

SPEAKERS :

Mr. Asheame Mehta,
Material Manager, The Oberoi New Delhi and Gen
Sect. & Founder, PPFi

Ms. Ramandeep Kaur Manchanda,
Head Sales & Partnership, Icanstay.com and Head
Sales, Strategic Partnerships and Manager Digital
Marketing, PPFi

Mr. Ashok Bhatt,
Head - Purchase, Pullman-Novotel Aerocity New
Delhi and Senior Vice President & Founder, PPFi

Ms. Jagruti Patel,
Material Manager, The Leela Palace New Delhi and
Vice President, PPFi

Mr. Naresh Kumar,
General Manager, Lemon Tree Hotel Ltd. and Vice
President - Corporate Affairs, PPFi

Mr. Govind Rawat,
Materials Manager-Corporate, Four Points by
Sheraton

Mr. Avdesh Sharma,
Materials Manager, Hotel Radisson and Member,
PPFi

MODERATOR:

Mr. Rajneesh Sharma,
Publisher & Editor, Hammer Publishers Pvt. Ltd.

4:40PM - 4:50 PM
Vote of Thanks

SPEAKER :

Mr. Asheame Mehta,
Material Manager, The Oberoi New Delhi and Gen
Sect. & Founder, PPFi

Day Two – Thursday, August 9, 2018

Hospitality Industry: What's in Store for the Future?

This is a very crucial time for hospitality in India. We are on the cusp of a growth spurt after a period of below average to average business. What lies ahead is hopefully a time of bumper and sustained growth.

This is also the time for hospitality in India to truly take forward brand India and stamp our hotels with the a truly 'Made in India' feel.

Our days panels and keynotes are all about hospitality in India. What lies ahead for the hospitality chains who have entered the country from abroad, as well as what is going on with the Indian hotel chains. It is time that our own national identity was more pronouncedly expressed in the brands that are present in India.

This is also the time to look at a newer type of customer, who are more globally travelled, aware of trends and happenings across the world and also more streamlined in their demands. It's time to look at our own levels of service and beyond.

The whole day of keynote addresses and panel discussions aims to discuss and debate what the future of hospitality will be in India. From how we can expand the 'India' quotient in our hotels and restaurants to how we can cater to the new Indian customer, who have an entirely new and unique set of demands.

It's going to be a day of exciting discussions and hopefully we will be able to comprehend the direction in which we are moving and help hospitality professionals prepare better for what the future holds.

Day Two – Thursday, August 9, 2018

Session 1 : Hospitality Industry: What's in Store for the Future?

10:30 AM-11:00 AM
Address

Keynote Address: What is Indian Hospitality?

SPEAKER :
Mr. Rahul Singh,
President, NRAI

11:00 AM-12:00 PM
Panel Discussion

The Hospitality Business's Next Big Step Forward -
Automation and More

SPEAKER :
Mr. Raj Rana,
CEO – South Asia, Radisson Hotels

Mr. Navjit Ahluwalia,
Senior VP & Country Head India, Hilton

Mr. Vivek Bhalla,
Regional VP - South West Asia, IHG

Mr. Vikramjit Singh,
President & Chief Revenue Officer,
The Lemon Tree Hotel Company

Mr. Mandeep Lamba,
Managing Director, JLL

12:30 PM-1:10 PM
Address

Keynote Address: The Future of Cuisine

SPEAKER :
Mr. Zorawar Kalra,
CEO, Massive Restaurants

Day Two – Thursday, August 9, 2018

Session 2 : Hospitality Industry: What's in Store for the Future?

1:10 PM-1:40 PM
Panel Discussion

Getting to Grips with the Restaurant Business,
Marketing F&B and its Challenges.

SPEAKERS :

Mr. Vishrut Gupta,
Director - Operations, Pullman & Novotel New Delhi

Mr. Rohit Srivastava,
Director - Food & Beverages,
Hyatt Regency New Delhi

Mr. Shahrom K Oshtori,
VP Operations, Gourmet India Pvt Ltd

Mr. Hitesh Sangwan,
Food & Beverage, The Leela Gurugram

Mr. Ramandeep Singh Kapur,
Food & Beverage, JW Marriot New Delhi

1:40 PM-2:00 PM
Presentation

**OYO TOWNHOUSE - Your Friendly Neighborhood
Hotel**

SPEAKER :

Mr. Ankit Tandon, COO, OYO Townhouse

2:00 PM - 2:50 PM

Lunch Break

3:50 PM-4:30 PM
Address

Special Address: MICE and its Challenges in India

SPEAKER :

Mr. Neeraj Govil,
AVP India, Marriott International

Day Two – Thursday, August 9, 2018

Session 3 :Hospitality Industry: What's in Store for the Future?

4:30 PM-5:10 PM
Panel Discussion

Manpower and Training - Are We Going Down the
Right Path? The Untapped Potential of India

SPEAKERS :

Ms. Ritu Verma,
Area Director - HR, Marriott International

Mr. Arif Khan,
Director HR India, Hyatt

Mr. Kovid Sharma,
Head HR, Fortune Hotels

Ms Seema Anand,
VP HR North, Taj Hotels

Mr. Swarup Sinha,
Principal, ITC HMI

Mr. Kamal Kant Pant,
Principal, IHM Pusa

5:10 PM-5:20PM
Address

Concluding Address

Day Three – Friday, August 10, 2018

Sustainability in Hospitality

Tourism is one of the world's fastest growing industries and is a major source of income for many countries. Some experts already believe it to be India's largest industry, surpassing even agriculture. Being a people-oriented industry, tourism also provides many jobs which have helped revitalize many local economies.

However, like other forms of development, tourism can also cause its share of problems, such as social dislocation, loss of cultural heritage, economic dependence and ecological degradation. Learning about the impacts of tourism has led many people to seek more responsible holidays. These include various forms of alternative or sustainable tourism such as: 'nature-based tourism', 'ecotourism' and 'cultural tourism'. But the real solution to these problems shall come about only when all forms of tourism 'adopt' Sustainability practices.

'Sustainable tourism' should really become the mainstream and not alternative. Sustainable tourism is defined as "tourism that respects both local people and the traveller, cultural heritage and the environment". It seeks to provide people with an exciting and educational holiday that is also of benefit to the people of the host country. All tourism activities of whatever motivation – holidays, business travel, conferences, adventure travel and ecotourism – need to be sustainable.

In agreement to the above, the Ministry of tourism, Govt. of India, took the momentous step of creating guidelines for the Tourism industry, which encompassed many Global norms and criteria and adopting what was suitable to India, hence creating 'Sustainable Tourism Criteria for India' (STCI). STCI currently has indicators and guidelines which are leading to a Certification system.

Day Three – Friday, August 10, 2018

Sustainability in Hospitality

Hospitality is an important pillar of the tourism industry and it is absolutely imperative that it be a part of the movement for Sustainability. Otherwise, there is a very real danger of not only losing the very resources of its survival but also being known as ‘not-responsible’, which is not the brand image that any group can afford to have. Also, Sustainability makes good business sense.

India International Hospitality Expo is a mega congregation of Hospitality industry professionals catering to the Powerful trio of Food Products, F & B Equipment and Décor Solutions along with participation from the key decision makers who are shaping the hospitality industry today. In association with HI-AIM, it is the foremost hotel industry event happening in the country today and ‘Sustainability in Hospitality Industry’ is the focus area today.

The sessions are designed in such a way that they try to demystify Sustainability to the hotel industry professionals through practices already in place, in the language of experts already practicing these. The sessions speak the worldwide common language of sustainability in tourism. They are based on an arranged on four pillars of sustainability;

- Sustainable management
- Socioeconomic impacts
- Cultural impacts
- Environmental impacts (including consumption of resources, reducing pollution, and conserving biodiversity and landscapes)

Day Three – Friday, August 10, 2018

Session 1 : Sustainable Tourism Criteria of India for Hospitality Sector

11:00 AM-12:00 PM
Presentation

Introduction & Demystifying Sustainability

SPEAKER :

Mr Rakesh Mathur,
Former CEO BASS, IHG Hotels and South & West Asia & Former President, ITC WelcomHeritage Hotels and Co-Founder & Hon. Secretary, Ecotourism Society of India and Co-Founder & Member Advisory Council, FAITH

Sustainability - The Government's Perspective, Expectations & Importance

SPEAKER :

Mr. Vinod Zutshi,
Former Secretary - Tourism, Government of India

Sustainability in the Accomodation Sector, the Global Perspective

SPEAKER :

Mr. Randy Durband,
CEO, Global Sustainable Tourism Council (GSTC)

Introduction to the STCI & its Relevance

SPEAKER :

Dr. Anjuna Dhir,
Director - Programmes, EcoTourism Society of India

The Certification Process

SPEAKER :

Ms. Taruna Singh,
Manager - Natural Resources, Green initiatives Certification & Inspection Agency -GICIA

12:00 PM-12:30 PM

Tea Break and Culinary Theatre

Session 2: Case Studies of Sustainable Practices

12:30 PM-1:30 PM
Presentation

Case Studies of Sustainable Practices

SPEAKERS :

Mr. Aashish Gupta,
Founder, Strategy Pluto and Consulting CEO, FAITH - Federation of Associations in Indian Tourism & Hospitality

Mr. Jose Dominic,
Director - CGH Earth & Founder Member, Eco Tourism Society of India

Mr. H. C. Vinayaka,
VP - Engineering, ITC Limited

Day Three – Friday, August 10, 2018

Session 3: Triple Bottom Line in Sustainability in Hotel Industry

1:30 PM-2:30 PM

Lunch Break

2:30 PM-3:30 PM
Presentations

Sustainability through Design and Construction of Buildings

SPEAKER :
Mr. Anil Sharma,
Principal Architect, A Sharma Associates

Involving Stakeholder Community to enable Social and Economic Sustainability

SPEAKER :
Ms. Seema Bhatt,
Vice President, Ecotourism Society of India

Sustainability is Good Business

SPEAKER :
Mr. Suresh Kumar,
Former Managing Director, Fortune Park Hotels Limited and Founder, KUE Advisors

Energy & Waste Management

Mr. Anil Kumar,
Director - Engineering, The Imperial New Delhi

3:30 PM- 4:00 PM

Tea Break

Session 4

4:00 PM- 5:00 PM
Panel Discussion

Functions Critical to Sustainability in Hospitality Industry

SPEAKERS :
Mr. Ashish Chopra,
Culinary Historian, Author & Television Host

Chef Manjit Gill,
President, Indian Federation of Culinary Associations

Mr. Rajat Rialch,
Director, Rakkh Resort and HPG Consultant

Ms. Bindiya Yadav,
Executive House keeper, The Imperial New Delhi

Mr. Sanjay Goyal,
Sr. VP - Light Commercial Business & Operations
Head, Daikin Airconditioning India Pvt. Ltd.

Day Three – Friday, August 10, 2018

4:00 PM- 5:00 PM
Panel Discussion

Functions Critical to Sustainability in Hospitality Industry

SPEAKERS :

Mr. Kamal Kant Pant,
Principal, The Institute of Hotel Management

MODERATOR:

Mr. Aashish Gupta,
Founder, Strategy Pluto and Consulting CEO, FAITH -
Federation of Associations in Indian Tourism &
Hospitality

Session 5

5:00 PM-5:30 PM
Presentation

The Future of Air conditioning

SPEAKER :

Mr. Shailesh Nigam,
Head - Applied Business, Daikin Airconditioning India
Pvt. Ltd.

Session 6

5:30 PM-6:00 PM
Presentation

Jio for the Enterprise

SPEAKER :

Mr. Asit Shekhar,
Business Head - Delhi, Reliance Jio

6:00 PM-6:10 PM

Vote of Thanks



IHE18 Conferences

Day Four – Saturday, August 11, 2018

Trends in Modern Purchasing

Procurement has been the key function which helps the business run. The profession has evolved in the last 4-5 years at rapid pace and industry has recognized how procurement professionals and better procurement practices can help the industry at large and hotels, in particular, to run efficiently and be more profitable.

Procurement professionals need to recognize the fast changes happening around us.

Few Modern Procurement Trends and Practices which have impacted the industry and function are :

- Technology
- Green Procurement
- Global Best Practices and Process Reengineering
- E-procurement and
- Focus on quality (FSSAI is just one of the steps in Food side)
- The world as a Market
- Knowledge economy and knowledge as a way of life

While I have touched on each of the emerging trends in the Modern Procurement, I would like to elaborate on few areas, evolving practices, and IT-enabled work environment and future will completely change the way we work. It would be trends like RFID, app-based solutions, BI Tools, ERP, WMS and of course various tools and techniques of e-procurement and reverse auction that will be part of our day today procurement practices. We will need to adept and adopt technology and adept it fast if we need to be ahead of time. Knowledge will change the traditional ways of working to completely solution based technology.

Few other important trends we have seen emerging fast in the procurement environment are a focus on quality, global best practices and process orientation besides of course we will have the reach to the entire world as a market. Green and environment friendly products and practices will become the way of life.

Modern Procurement Practices will change the way we think, the way we need to work and adept to ever-changing market needs and expectations.



THE 18 Conferences

Day Four – Saturday, August 11, 2018

Session 1 : Trends in Modern Purchasing

10:00 AM-10:10 AM
Welcome Speech

Welcome Address

SPEAKER :
Mr. Mohan Deshpande,
Chairman, HPMF

10:10 AM-10:20 AM
Welcome Speech

Keynote Address

SPEAKER :
Mr. Sanjay Varghese,
President - North, HPMF

10:20 AM-10:35 AM
Video Presentation

HPMF's Journey - A Video Presentation

SPEAKER :
Mr. Nitin Nagrale,
Founder & General Secretary, HPMF and Vice
President - Materials, Food Link Services India Pvt.
Ltd.

10:35AM-10:45 AM

The Global Roadmap for HPMF

SPEAKER :
Mr. Sanjay Goyal,
VP - Materials, Lite Bite Foods and Vice Chairman,
HPMF

10:45AM-11:00 AM
Presentation

Presentation of 8th Anniversary Celebrations of HPMF and Plan of the Event to be held at Varanasi

SPEAKER :
Mr. Nitin Nagrale,
Founder & General Secretary, HPMF and Vice
President - Materials, Food Link Services India Pvt.
Ltd.



IHE18 Conferences

Day Four – Saturday, August 11, 2018

Session 2 : Trends in Modern Purchasing

11:00 AM-11:45 AM
Panel Discussion

Block Chain: Revolutionizing Today's Supply Chain

SPEAKERS :

Mr. Ouseph Frances,
VP - Material, Oberoi Hotels

Mr. Sanjay Varghese,
Director - Food Safety & Materials, The Imperial New
Delhi and President - North Chapter, HPMF

Mr. Arvind Mathur,
Regional Director - Strategic Sourcing South Asia,
Radisson Hotels

Mr. Sanjay Wattal,
Head Procurement - Hospitality Vertical, Ireo Group

Ms. Madhu Chandhok,
Director, PIP2020

Mr. Manish Kumar Jha,
Procurement Head, Triguna Hotels

MODERATOR:

Mr. Ajay Kapoor,
VP - SCM, HSBC

Session 3 : Trends in Modern Purchasing

12:30 PM-1:15 PM
Panel Discussion

**Globalization versus Nationalization: The Future of
Trade as Being Shaped by Today's Supply Chain
Managers**

SPEAKERS :

Mr. Jairaj Singh,
VP - Materials, Shree Group

Mr. Kaushik Jhingan,
Director, AI Avigna

Mr. Vipul Shah,
Material Manager, Taj Group of Hotels

Mr. Lalit Kapoor,
Chairman, HPMS

Mr. Narender Singh,
Sr. Material Manager, The Lalit New Delhi

Mr. Shiv Menon,
Consultant Procurement, HMS Host

MODERATOR:

Mr. Jaideep Gupta,
Consultant Procurement



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Day Four – Saturday, August 11, 2018

Session 4 : Trends in Modern Purchasing

1:15 PM-1:45 PM
Presentation

The Role of Supply Chain Leadership in Managing
Change within an Evolving Indian Landscape

SPEAKER :
Mr. Amit Pandey,
COO, Exicon Telesystems

1:45 PM-3:00 PM

Lunch Break

THE 18 Conferences

Day Four – Saturday, August 11, 2018

Opportunities for Ayurveda, Yoga & Naturopathy in Wellness Tourism

The Wellness Tourism industry globally was estimated to reach 678 billion US Dollars by 2017 and it is one of the most important tourism products for India.

India has traditionally attracted visitors who want to rejuvenate their Body, Mind and Soul. India primarily attracts visitors- both domestic and foreign- for Ayurveda, Yoga and Naturopathy services with many new players in the market creating destination Wellness Resort/ Retreat experiences of highest standards. Today, due to advancement in ease and speed of travel, more and more people are travelling in search of better quality, affordable and timely healthcare and wellness options.

Who's Who of the industry are invited as Panelists and Speakers with active participation of Ministry of AYUSH, Govt of India.

This session is going to be very useful for AYUSH Medical Graduates, Medical Spa Professionals, Students and Businesses contributing/ planning a venture in the Sector.



IHE18 Conferences

Day Four – Saturday, August 11, 2018

Session 5

3:00 PM-5:00 PM
Presentation & Panel
Discussion

Opportunities for Ayurveda, Yoga & Naturopathy in
Wellness Tourism

SPEAKERS :

Dr. Ishwara Acharya,
Jt. Advisor (Yoga), Ministry of AYUSH, Govt of India

Dr. Manoj Kutteri,
Wellness Director, Atmantan Wellness Resort, Pune

Dr. Narendra K Shetty,
Vice President, Sohum Wellness

Vd. Chhagan Jangid,
National President, NASYA

Dr. Rajesh Kumar Singh,
Director, Sammati Naturopathic WellBeing Centre

Mr. Ram N Kumar,
Founder & CEO, NirogStreet.com

Mr. Vijay Kumar Karai,
Founder & CEO, AyurUniverse

Mr. Mukesh Kumar,
President, Yogshala/ Namo Gange Trust

Mr. Lambert Kroeger,
Founder, IndoGerman Natural Health

To & Fro Free Shuttle Service

Botanical Garden Metro Station (NOIDA SECTOR 38-A)		
Departure Time		Route-1
MORNING	EVENING	Coach No.
Botanical Garden Metro Station, Noida	India Expo Centre	
9:00	17:00	NM-1
9:30	17:30	NM-2
10:00	18:00	NM-1
Akshardham (Metro Station)		
Departure Time		Route-2
MORNING	EVENING	Coach No.
Akshardham	India Expo Centre	
9:00	18:00	AD-1
RK Ashram Marg (Metro Station)		
Departure Time		Route-3
MORNING	EVENING	Coach No.
RK Ashram Marg	India Expo Centre	
9:00	17:30	RK-1
9:30	18:00	RK-2
Hotel Le-Meridien Janpath, New Delhi		
Departure Time		Route-4
MORNING	EVENING	Coach No.
Hotel Le-Meridien	India Expo Centre	
9:30	18:00	LM-1
Hotel Holiday Inn Near Mayur Vihar Phase-1 Extn. Metro Station, Delhi		
Departure Time		Route-5
MORNING	EVENING	Coach No.
Hotel Holiday Inn	India Expo Centre	
9:30	18:00	HI-1
Hotel Crowne Plaza (Surajpur Chowk, Greater Noida)		
Departure Time		Route-6
MORNING	EVENING	Coach No.
Hotel Crowne Plaza	India Expo Centre	
9:00	17:30	CP-1
9:30	18:00	CP-2
Hotel Radisson BLU Greater Noida (2nd Cross Avenue Road, Greater Noida)		
Departure Time		Route-7
MORNING	EVENING	Coach No.
Hotel Radisson BLU Greater Noida	India Expo Centre	
9:00	17:30	RB-1
9:30	18:00	RB-2

8th August

Shuttle Schedule

To & Fro Free Shuttle Service

Botanical Garden Metro Station (NOIDA SECTOR 38-A)		
Departure Time		Route-1
MORNING	EVENING	Coach No.
Botanical Garden Metro Station, Noida	India Expo Centre	
10:00	17:00	NM-1
10:30	17:30	NM-2
11:00	18:00	NM-1
Akshardham (Metro Station)		
Departure Time		Route-2
MORNING	EVENING	Coach No.
Akshardham	India Expo Centre	
10:00	18:00	AD-1
RK Ashram Marg (Metro Station)		
Departure Time		Route-3
MORNING	EVENING	Coach No.
RK Ashram Marg	India Expo Centre	
10:00	17:30	RK-1
10:30	18:00	RK-2
Hotel Le-Meridien Janpath, New Delhi		
Departure Time		Route-4
MORNING	EVENING	Coach No.
Hotel Le-Meridien	India Expo Centre	
10:00	18:00	LM-1
Hotel Holiday Inn Near Mayur Vihar Phase-1 Extn. Metro Station, Delhi		
Departure Time		Route-5
MORNING	EVENING	Coach No.
Hotel Holiday Inn	India Expo Centre	
10:00	18:00	HI-1
Hotel Crowne Plaza (Surajpur Chowk, Greater Noida)		
Departure Time		Route-6
MORNING	EVENING	Coach No.
Hotel Crowne Plaza	India Expo Centre	
10:00	17:30	CP-1
10:30	18:00	CP-2
Hotel Radisson BLU Greater Noida (2nd Cross Avenue Road, Greater Noida)		
Departure Time		Route-7
MORNING	EVENING	Coach No.
Hotel Radisson BLU Greater Noida	India Expo Centre	
10:00	17:30	RB-1
10:30	18:00	RB-2

Shuttle Schedule 9-11th August

For more details, contact:

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